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Independent Computer Consulting Group (ICCG) names Annette Cunningham as Chief Operating Officer to expand operations in Europe, the Middle East, and Africa.

Philadelphia, PA – June, 2019 – Independent Computer Consulting Group (ICCG) a Global Information Technology Solutions Provider for the Enterprise today announced the appointment of [Annette Cunningham](#) as Chief Operating Officer – EMEA, effective immediately. Cunningham previously served for 4-1/2 years as a Regional Vice President of Sales at Infor managing a team of industry-leading sales people and channel partners. As COO, Cunningham will lead ICCG's efforts to expand its software consulting and implementation footprint into Europe, the Middle East, and Africa.

“Annette's track record demonstrates that she brings the right blend of strategic vision and strong leadership to continue ICCG's upward trajectory and assures that ICCG will be well positioned to execute on its strategic plan for EMEA expansion,” said Shiv Kaushik, Founder & CEO of ICCG. “She has demonstrated a strong aptitude for managing consultative relationships in fast-paced technology environments and we are excited to welcome her as a key member of our team and are confident her diverse background will be a tremendous asset to our company, our clients, and our partner, Infor.”

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“It’s an incredible honor to join ICCG. In my previous position with Infor, they have always been known to provide outstanding consultative talent and implementation services that clients find impact both their operational efficiencies and their bottom line,” said Cunningham. “It is this history of connecting companies with the right technology and aspiring to be a long-term client partner that excites me as we begin to expand in EMEA.”

ICCG will leverage Cunningham’s 30+ years in IT and software solutions sales and sales management including launching new tech businesses in Europe and EMEA, including Saleslogix, and Sage CRM.

She also helped to create, develop, and manage channel partner and reseller programs for large corporate vendors including Infor, Symantec, and Sage. While a General Manager for Sage CRM, Europe, Cunningham was the only female on the Board of Directors and managed a staff of 120 with full P&L responsibility. She was voted in the Global Top 100 Women of the Channel in both 2017 and 2018.

“Annette has demonstrated her expertise in managing people and operations for many years,” said Balachandran Anantharama, Senior Vice President, ICCG. “Her rich experience with enterprise software solutions as well as the Industry expertise in Fashion & Apparel, Food & Beverage, and Manufacturing vertical markets, make her an invaluable asset as we grow and work together with our strategic partner, Infor. These skills will continue serving Annette and ICCG well in this new role.”

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About Independent Computer Consulting Group (ICCG)

Independent Computer Consulting Group (ICCG) is a Global Information Technology Solutions Provider for the Enterprise. For the last 31 years, ICCG has been providing innovative information technology solutions, always with an eye on the changing market and technological horizon. ICCG offers complete application and IT infrastructure services and support to meet key business needs and long-time global customers continue to rely on ICCG to satisfy their diverse and growing business needs.

Our Partnership with Infor:

Business critical applications and processes demand proven, battle-tested solutions. That's why we work with the leading, best-of-breed partner, Infor. Our relationship as a Gold Channel and Alliance partner, protects your investment and helps insure seamless continuity across technologies and software generations. This partnership is strategic and a priority towards our goal of best serving our customers' needs.

"Partners like ICCG are an essential asset for our company and provide a strategic value proposition to our customers by delivering knowledgeable solution resources that are able to help speed time to value and help maximize the impact of the technology investment."

~ Jeff Abbott, SVP & GM, Global Alliances and Channels, Infor.

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ICCG is dedicated to helping customers bridge their gap between ERP and SCM technologies and business problems to deliver greater value from their technology investments. ICCG's functional and technology expertise spans Enterprise Resource Planning (ERP), Supply Chain Management (SCM), Warehouse Management Solutions (WMS) Product Life Cycle Management (PLM), Product Data Management (PDM), Business Intelligence (BI), Business Process Management, and Systems Integration and Migration.

By specializing in the Retail & Fashion, Food & Beverage, and Manufacturing industries, ICCG has developed extraordinarily deep industry knowledge and are experts in mapping technology to your industry's needs. Combined with technology and application expertise, ICCG is uniquely qualified to accelerate results.

We have earned our reputation for high performance and flexibility because we have a disciplined approach, stress honesty and integrity, and always put the needs of our customers first. Our motto is to "Do the right things," and those are not just words; they are what we do every day to help our customers reach their goals.

And help them take their businesses to great heights.

Harriet Schneider
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